



Position: Vice President – Branch Manager
Location: Chesterfield, MO
Start Date: Immediately

Job description

As a member of our company's leadership team, you will be extremely instrumental in steering the vision, strategy, and continued growth of Weihe Engineers as we pursue being a recognized leader and best workplace in the Midwest with multiple locations.

Established in 1960 and with nearly 70 employees, Weihe Engineers enables its clients with site development projects across the Midwest to build with confidence. We do this by delivering best-of-class land surveying, civil engineering, and landscape architecture services from passionate and experienced professionals for clients in the commercial, industrial, residential, institutional, utility, and parks & recreation markets. Recognized for our culture, leadership, and growth, we've been named Top Workplaces in 2019, 2020 and 2021.

As the leader of the Chesterfield office, you will be responsible and rewarded for the overall success, productivity, quality, growth, and profitability of the local civil engineering and land surveying departments.

Our Requirements

- Successful track record of managing project teams or departments towards completing site development projects around Greater St. Louis on time and under budget
- Excellent reputation for satisfying clients (developers and owners) by delivering superior customer service
- 10+ years' experience of project and/or department leadership
- Professional licensing (either Professional Engineer or Professional Land Surveyor) preferred

Your Skills

- Proven track record of leadership and creating a culture in which employees are highly engaged and thrive
- Experience managing and delegating responsibilities to team members
- Demonstrates creativity, foresight, and mature judgement in anticipating and solving unprecedented problems.
- Highly proficient in forecasting and trend analysis
- Experience creating proposals including scopes and timelines
- Excellent business development skills and proactive participation in community business activities
- Generate new leads and market company services
- Develops and maintains relationships with clients
- Strong interpersonal, written, and oral communications skills
- Strong planning and time management skills
- Effective negotiating skills
- Ability to work well in a team setting
- Assists in hiring, training, mentoring, and developing staff

Your Compensation and Benefits

- Compensation is highly commensurate with experience
- Very competitive and robust benefits package available